

Welcome to the 2024 Amphenol Military and Aerospace Kickoff Meeting at the Hilton Orlando Lake Buena Vista in Orlando, Florida.

The meeting will formally kick-off on Monday, January 22nd, with a Welcome Dinner at 6:00 PM in the International Ballroom South. Travel attire is acceptable for the Welcome Dinner.

Please refer to the agenda below for meeting times and locations. There are Resort and Meeting Spaces maps on the back page of this letter. Appropriate business casual attire is required for all meeting functions, unless noted otherwise. Please wear your Amphenol pullover/jacket on Thursday, January 25th for the group picture.

All meeting expenses will be charged to a master Amphenol account, with the exception of meals for attendees arriving before Monday night. Personal expenses may not be charged to the master account. We will post information for Friday's activities and airport shuttle schedules later in the week.

The hotel concierge and front desk will have all of our meeting information. Please contact either Chris Cappello +1(607) 287-8138; Priscilla Dean +1(607) 435-6754; or Autumn Miller +1(607) 643-5140 if you have further questions regarding your stay.

MEETING AGENDA

| Date | Time | Event | Location |
|-------------------|---------------------|-----------------------------|----------------------------|
| Monday 1/22/24 | 12:00 PM - 6:00 PM | Registration | North Registration |
| | 1:00 PM - 9:00 PM | General Session setup | International North/Center |
| | 1:00 PM - 9:00 PM | Breakout Rooms setup | Breakout Rooms* |
| 1,22,2-4 | 6:00 PM - 7:00 PM | Cocktail Hour | International Foyer |
| | 7:00 PM - 9:00 PM | Welcome Dinner | International South |
| | 7:00 AM - 8:00 AM | Breakfast | International South |
| | 8:00 AM - 10:00 AM | Opening Presentations | International North/Center |
| | 10:00 AM - 10:30 AM | AM Break | International Foyer |
| | 10:30 AM - 11:00 AM | Training Introduction | International North/Center |
| | 11:00 AM - 12:00 PM | Markets Breakout Session #1 | Breakout Rooms* |
| Tuesday | 12:00 PM - 1:00 PM | Lunch | International South |
| 1/23/24 | 1:00 PM - 2:00 PM | Markets Breakout Session #2 | Breakout Rooms* |
| | 2:00 PM - 3:00 PM | Markets Breakout Session #3 | Breakout Rooms* |
| | 3:00 PM - 3:30 PM | PM Break | Mezzanine Area |
| | 3:30 PM - 4:30 PM | Markets Breakout Session #4 | Breakout Rooms* |
| | 6:00 PM - 7:00 PM | Cocktail Hour | International Foyer |
| | 7:00 PM - 9:00 PM | Dinner | International South |

| Date | Time | Event | Location |
|---------------------------------------------------------------------------------|---------------------|----------------------------------------|----------------------------|
| | 7:00 AM - 8:00 AM | Breakfast | International South |
| | 8:00 AM - 9:30 AM | Product Breakout Session #1 | Breakout Rooms* |
| | 9:30 AM - 10:00 AM | AM Break | International Foyer |
| | 10:00 AM - 11:00 AM | Luc Walter AHES Overview | International North/Center |
| Wednesday | 11:00 AM - 12:30 PM | Product Breakout Session #2 | Breakout Rooms* |
| 1/24/24 | 12:30 PM - 1:30 PM | Lunch | International South |
| | 1:30 PM - 3:00 PM | Product Breakout Session #3 | Breakout Rooms* |
| | 3:00 PM - 3:30 PM | PM Break | International Foyer |
| | 3:30 PM - 5:00 PM | Product Breakout Session #4 | Breakout Rooms* |
| | 6:30 PM - 9:30 PM | Offsite Dinner - The Edison | Disney Springs |
| | 7:00 AM - 8:00 AM | Breakfast | International South |
| | 8:00 AM - 10:00 AM | Adam Norwitt CEO Address + Group Photo | International North/Center |
| | 10:00 AM - 10:30 AM | AM Break | International Foyer |
| | 10:30 AM - 11:15 AM | Sales Breakout Session #1 | Breakout Rooms* |
| | 11:15 AM - 12:00 PM | Sales Breakout Session #2 | Breakout Rooms* |
| Thursday | 12:00 PM - 1:00 PM | Lunch | International South |
| 1/25/24 | 1:00 PM - 1:45 PM | Sales Breakout Session #3 | Breakout Rooms* |
| | 1:45 PM - 2:30 PM | Sales Breakout Session #4 | Breakout Rooms* |
| | 2:30 PM - 3:00 PM | PM Break | International Foyer |
| | 3:00 PM - 5:00 PM | Team Challenges | Breakout Rooms** |
| | 6:00 PM - 7:00 PM | Cocktail Hour | International North/Center |
| | 7:00 PM - 10:00 PM | Dinner + Awards Ceremony + Closing | International North/Center |
| | 7:00 AM - 8:00 AM | Breakfast | International South |
| Friday 1/26/24 | Various | Shuttles to Events | TBD |
| | 12:00 PM - 1:00 PM | Lunch | Various |
| | Various | Shuttles to Hotel | TBD |
| | 6:00 PM - 7:00 PM | Cocktail Hour | International South |
| | 7:00 PM - 9:00 PM | Dinner | International South |
| *See separate Breakout Sessions Schedule **See separate Team Challenge Matchups | | | |

BREAKOUT SESSIONS SCHEDULE

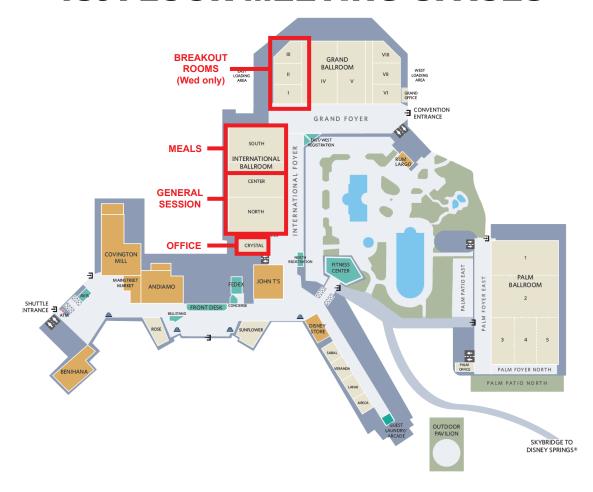
| TUESDAY - MARKET BREAKOUT SESSIONS (Room) | | | | |
|-------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Time | Curie | Einstein | Galileo | Newton |
| 11:00 AM - 12:00 PM | Air Dominance | Infinity & Beyond | High Power | Allied Forces Support |
| | (Fuchsia/Gardenia) | (Hibiscus/Iris) | (Kahili/Lily) | (Poinsettia/Quince) |
| 1:00 PM - 2:00 PM | Infinity & Beyond | High Power | Allied Forces Support | Air Dominance |
| | (Hibiscus/Iris) | (Kahili/Lily) | (Poinsettia/Quince) | (Fuchsia/Gardenia) |
| 2:00 PM - 3:00 PM | High Power | Allied Forces Support | Air Dominance | Infinity & Beyond |
| | (Kahili/Lily) | (Poinsettia/Quince) | (Fuchsia/Gardenia) | (Hibiscus/Iris) |
| 3:30 PM - 4:30 PM | Allied Forces Support | Air Dominance | Infinity & Beyond | High Power |
| | (Poinsettia/Quince) | (Fuchsia/Gardenia) | (Hibiscus/Iris) | (Kahili/Lily) |

| WEDNESDAY - PRODUCT BREAKOUT SESSIONS (Room) | | | | |
|----------------------------------------------------|--------------------------------------------|--------------------------------------------|--------------------------------------------|--------------------------------------------|
| Time | Curie | Einstein | Galileo | Newton |
| 8:00 AM - 9:30 AM | Power (Grand Ballroom I) | Signal (Grand Ballroom II) | High-Speed Digital (Grand Ballroom III) | RF & Microwave (Poinsettia/Quince*) |
| 11:00 AM - 12:30 PM | Signal (Grand Ballroom II) | High-Speed Digital (Grand Ballroom III) | RF & Microwave (Poinsettia/Quince*) | Power (Grand Ballroom I) |
| 1:30 PM - 3:00 PM | High-Speed Digital (Grand Ballroom III) | RF & Microwave (Poinsettia/Quince*) | Power (Grand Ballroom I) | Signal (Grand Ballroom II) |
| 3:30 PM - 5:00 PM | RF & Microwave (Poinsettia/Quince*) | Power (Grand Ballroom I) | Signal (Grand Ballroom II) | High-Speed Digital (Grand Ballroom III) |
| * RF & Microwave breakout room is on the 2nd floor | | | | |

| THURSDAY - SALES BREAKOUT SESSIONS (Room) | | | | |
|-------------------------------------------|-----------------------------------------|-----------------------------------------|---------------------------------------|---------------------------------------|
| Time | Curie | Einstein | Galileo | Newton |
| 10:30 AM - 11:15 AM | RSM Training (Fuchsia/Gardenia) | Demand Creation (Hibiscus/Iris) | Cust/Program Mapping (Kahili/Lily) | Distribution (Poinsettia/Quince) |
| 11:15 AM - 12:00 PM | Demand Creation (Hibiscus/Iris) | Cust/Program Mapping (Kahili/Lily) | Distribution (Poinsettia/Quince) | RSM Training (Fuchsia/Gardenia) |
| 1:00 PM - 1:45 PM | Cust/Program Mapping (Kahili/Lily) | Distribution (Poinsettia/Quince) | RSM Training (Fuchsia/Gardenia) | Demand Creation (Hibiscus/Iris) |
| 1:45 PM - 2:30 PM | Distribution (Poinsettia/Quince) | RSM Training (Fuchsia/Gardenia) | Demand Creation (Hibiscus/Iris) | Cust/Program Mapping (Kahili/Lily) |

| THURSDAY - TEAM CHALLENGE MATCHUPS (Room) | | | | |
|-------------------------------------------|-----------------------------------------|---------------------------------------|-------------------------------------|----------------------------------|
| Time | Spaghetti Madness (Fuchsia/Gardenia) | Sales Scenarios #1 (Hibiscus/Iris) | Sales Scenarios #2 (Kahili/Lily) | Game Show (Poinsettia/Quince) |
| 3:00 PM - 3:30 PM | Curie A | Galileo A | Curie B | Galileo B |
| | Einstein A | Newton A | Einstein B | Newton B |
| | | | | |
| 3:30 PM - 4:00 PM | Galileo A | Curie A | Einstein A | Curie B |
| | Newton B | Einstein B | Galileo B | Newton A |
| | | | | |
| 4:00 PM - 4:30 PM | Curie B | Galileo B | Curie A | Einstein A |
| | Newton A | Newton B | Galileo A | Einstein B |
| | | | | |
| 4:30 PM - 5:00 PM | Einstein B | Curie B | Newton A | Curie A |
| 4.30 FIVI - 3.00 FIVI | Galileo B | Einstein A | Newton B | Galileo A |

1st FLOOR MEETING SPACES



2nd FLOOR BREAKOUT ROOMS

